

PEAK ADVISORS, INC ONE SOURCE INSURANCE SOLUTIONS

www.peakinsuranceadvisors.com • (631) 207-1800

2018 SMALL GROUP HEALTH INSURANCE RATES

4Q - NYC - For New Groups Starting Fourth Quarter 2018

	Aetna Gold EPO 1000 90% ID: 14038844* (EPOc) (UCR=N/A)	EmblemHealth EmblemHealth Gold 40/60" (HMOc) (UCR=N/A)	Empire Blue Priority Gold Blue Priority EPO 35/10%/5850* (EPOc) (UCR=N/A)	Empire EPO/PPO Gold EPO 25/0%/6000* (EPO) (UCR=N/A)	HealthFirst Gold Pro EPO* (EPOc) (UCR=N/A)	Oscar Classic Gold 0 * (EPO) (UCR=N/A)	Oxford Metro M Gold EPO 25/40 Gated OHI CNT* (EPOc) (UCR=N/A)	Oxford Liberty L Gold EPO 30/60 Gated OHI CNT* (EPOc) (UCR=N/A)
Prescription Drugs Drug Card	15/85/50%/TCS/100 ded T2-4	15/35/75/100 ded	10/35/75	10/35/75	10/50/85	10/50/100	10/65/50%to\$800	15/35/75/100 ded T2-3
In-Network Ind/Fam Deductible Ind/Fam OOP Limit Co-Insurance Primary Care Specialist Inpatient Hospital	\$1,000/\$2,000 embedded \$6,000/\$12,000 (incl ded) 10% \$30 ded waived \$60 ded waived 10% after ded	\$250/\$500 \$5,500/\$11,000 (incl ded) 0% \$40 after ded \$60 after ded \$1,500/admit after ded; pre-auth req	N/A \$5,850/\$11,700 10% \$35 \$50 \$500/day; 4 days/admit	N/A \$6,000/\$12,000 0% \$25 \$50 \$350/day; 4 days max/admit	N/A \$5,000/\$10,000 (incl ded) 0% \$25 \$40 \$500/day; \$1,500 max/admit	N/A \$5,000/\$10,000 (incl ded) 0% \$25 \$50 \$500/admit	\$1,250/\$2,500 \$5,500/\$11,000 (incl ded) 20% \$25 ded waived \$40 ded waived 20% after ded	\$1,000/\$2,000 \$4,000/\$8,000 (incl ded) 0% \$30 ded waived \$60 ded waived \$500/day after ded; \$2,000 max/admit
Out-Network								
Ind/Fam Deductible Ind/Fam OOP Limit Co-Insurance Primary Care Specialist Inpatient Hospital								
Single EE with Spouse EE with Child(ren) Family	0 x \$964.04 0 x \$1,928.08 0 x \$1,638.87 0 x \$2,747.52	0 x \$770.76 0 x \$1,541.53 0 x \$1,310.30 0 x \$2,196.69	0 x \$893.83 0 x \$1,787.66 0 x \$1,519.51 0 x \$2,547.42	0 x \$984.24 0 x \$1,968.48 0 x \$1,673.21 0 x \$2,805.08	0 x \$750.03 0 x \$1,500.06 0 x \$1,275.05 0 x \$2,137.59	0 x \$761.05 0 x \$1,522.10 0 x \$1,293.79 0 x \$2,169.00	0 x \$733.62 0 x \$1,467.23 0 x \$1,247.15 0 x \$2,090.81	0 x \$882.31 0 x \$1,764.62 0 x \$1,499.93 0 x \$2,514.59
Monthly Cost Annual Cost	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00	0 \$0.00 \$0.00



PEAK ADVISORS, INC ONE SOURCE INSURANCE SOLUTIONS

www.peakinsuranceadvisors.com • (631) 207-1800

2018 SMALL GROUP HEALTH INSURANCE RATES

4Q - NYC - For New Groups Starting Fourth Quarter 2018

	Non-Gate	Freedom EPO 15/35 d OHI CNT* (UCR=N/A)
Prescription Drugs Drug Card	15/35/75/10	0 ded T2-3
In-Network		
Ind/Fam Deductible Ind/Fam OOP Limit Co-Insurance Primary Care Specialist Inpatient Hospital	\$1,000/\$2,0 \$4,000/\$8,0 10% \$15 ded wa \$35 ded wa 10% after d	ived
Out-Network		
Ind/Fam Deductible Ind/Fam OOP Limit Co-Insurance Primary Care Specialist Inpatient Hospital		
Single	0 x	\$944.19
EE with Spouse	0 x	\$1,888.38
EE with Child(ren) Family	0 x	\$1,605.12 \$2,690.94
railliy	U.X	\$2,030.94
Monthly Cost Annual Cost	0	\$0.00 \$0.00
		Ψ0.00



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Aetna
Gold EPO 1000 90% ID: 14038844* (EPOc) (UCR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card 15/65/50%/TCS/100 ded T2-4

Cost Share Information

Individual/Family Deductible Individual/Family OOP Limit Co-Insurance Lifetime Maximum

\$6,000/\$12,000 (incl ded) 10% None

\$1,000/\$2,000 embedded

Office Visits

Primary Care \$30 ded waived Specialist \$60 ded waived

Adult Preventive Care No charge; visit limits apply
Child Preventive Care No charge; visit limits apply
Maternity Prenatal/Postnatal Care Pre-No charge; Post-refer to carrier

Rehabilitation Services \$60 ded waived; visit limits apply

Chiropractic Care \$60 ded waived

Inpatient Services

Inpatient Hospital

10% after ded

Inpatient Surgery

Refer to Inpatient Hospital

Maternity Delivery/Inpatient 10% after ded

Mental Health Inpatient Substance Abuse Inpatient 10% after ded 10% after ded

Outpatient Services

Outpatient Facility Outpatient Surgery Lab/X-Ray Refer to Outpatient Surgery

10% after ded 10% after ded

Advanced Radiology 10
Mental Health Outpatient \$6
Substance Abuse Outpatient \$6

10% after ded \$60 ded waived \$60 ded waived

Emergency Care

Emergency Room Ambulance \$750 (waived if admitted) ded waived

Ambulance 10% after ded Urgent Care \$75 ded waived

Recovery/Special Needs

Home Health Care

25% ded waived; 40 visits/cal yr

Habilitation services

\$60 ded waived; visit limits apply

Skilled Nursing

10% after ded

Durable Medical Equipment

50% after ded 10% after ded

Hospice Services

Miscellaneous Services

Pediatric Vision Exam Pediatric Vision Hardware Pediatric Dental Check-Up 50% after ded; 1 exam/12 mo 50% after ded; 1 pair/12 mo 0% after ded; 1 exam/6 mo



4Q - NYC - For New Groups Starting Fourth Quarter 2018

EmblemHealth EmblemHealth Gold 40/60* (HMOc) (UCR=N/A)

Out-Network

Prescription Drugs

Drug Card 15/35/75/100 ded

Cost Share Information

Individual/Family Deductible \$250/\$500

Individual/Family OOP Limit

\$5,500/\$11,000 (incl ded)

Co-Insurance 0% None Lifetime Maximum

Office Visits

Primary Care \$40 after ded Specialist \$60 after ded Adult Preventive Care No charge Child Preventive Care No charge Maternity Prenatal/Postnatal Care No charge

\$60 after ded, 60 visits/cond/plan yr comb Rehabilitation Services

PT/OT/ST; pre-auth req

In-Network

Chiropractic Care \$60 after ded

Inpatient Services

\$1,500/admit after ded; pre-auth req Inpatient Hospital

Inpatient Surgery No charge, pre-auth req

Maternity Delivery/Inpatient Delivery-No charge; IP-\$1,500/admit after ded;

pre-auth req

Mental Health Inpatient \$1,500/admit after ded; pre-auth req \$1,500/admit after ded; pre-auth req Substance Abuse Inpatient

Outpatient Services

Outpatient Facility \$150 after ded; pre-auth req **Outpatient Surgery** No charge; pre-auth req

Lab/X-Ray \$60 after ded

Advanced Radiology \$60 after ded Mental Health Outpatient \$40 after ded Substance Abuse Outpatient \$40 after ded

Emergency Care

Emergency Room \$200 (waived if admitted) after ded

\$100 after ded Ambulance \$60 after ded **Urgent Care**

Recovery/Special Needs

Home Health Care \$40 after ded; 40 visits/plan yr; pre-auth req

Habilitation services \$60 after ded; 60 visits/cond/plan yr comb

PT/OT/ST; pre-auth req

Skilled Nursing \$1,500/admit after ded; 200 days/plan yr;

Durable Medical Equipment 10% after ded; pre-auth req

Hospice Services \$1,500/admit after ded IP; \$40 after ded OP;

210 days/plan yr; pre-auth req

Miscellaneous Services

Pediatric Vision Exam \$40 after ded; 1 exam/12 mo Pediatric Vision Hardware 10% after ded; 1 pair/12 mo Pediatric Dental Check-Up \$40 after ded; 1 exam/6 mo



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Empire Blue Priority
Gold Blue Priority EPO 35/10%/5850* (EPOc) (UCR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card 10/35/75

Cost Share Information

Individual/Family Deductible N/A

Individual/Family OOP Limit \$5,850/\$11,700

Co-Insurance 10% Lifetime Maximum None

Office Visits

Primary Care \$35
Specialist \$50
Adult Preventive Care No charge
Child Preventive Care No charge

Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services \$50; 60 visits/yr comb PT/OT/ST

Chiropractic Care \$50

Inpatient Services

Inpatient Hospital \$500/day; 4 days/admit

Inpatient Surgery No charge

Maternity Delivery/Inpatient \$500/day; 4 days/admit

Mental Health Inpatient \$500/day; 4 days/admit Substance Abuse Inpatient \$500/day; 4 days/admit

Outpatient Services

Outpatient Facility \$500
Outpatient Surgery No charge

Lab/X-Ray Lab-No charge; X-ray: Office-No charge; OP-

\$100

Advanced Radiology Office-\$50; OP-\$200

Mental Health Outpatient \$50 Substance Abuse Outpatient \$50

Emergency Care

 Emergency Room
 \$350

 Ambulance
 \$350

 Urgent Care
 \$100

Recovery/Special Needs

Home Health Care \$50; 40 visits/yr

Habilitation services \$50; 60 visits/yr comb PT/OT/ST

Skilled Nursing \$500/day; 4 days/admit; 200 days/yr

Durable Medical Equipment 10% Hospice Services 10%

Miscellaneous Services

Pediatric Vision Exam No charge
Pediatric Vision Hardware No charge
Pediatric Dental Check-Up No charge



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Empire EPO/PPO Gold EPO 25/0%/6000* (EPO) (UGR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card 10/35/75

Cost Share Information

Individual/Family Deductible N/A

Individual/Family OOP Limit \$6,000/\$12,000

Co-Insurance 0% Lifetime Maximum None

Office Visits

Primary Care \$25
Specialist \$50
Adult Preventive Care No charge
Child Preventive Care No charge
Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services \$50; 60 visits/yr comb PT/OT/ST

Chiropractic Care \$50

Inpatient Services

Inpatient Hospital \$350/day; 4 days max/admit

Inpatient Surgery No charge

Maternity Delivery/Inpatient \$350/day; 4 days max/admit

Mental Health Inpatient \$350/day; 4 days max/admit Substance Abuse Inpatient \$350/day; 4 days max/admit

Outpatient Services

Outpatient Facility \$300 Outpatient Surgery No charge

Lab/X-Ray Lab-No charge; X-ray: Office-No charge; OP-

\$50

Advanced Radiology Office-\$50; OP-\$150

Mental Health Outpatient \$50 Substance Abuse Outpatient \$50

Emergency Care

 Emergency Room
 \$300

 Ambulance
 \$300

 Urgent Care
 \$75

Recovery/Special Needs

Home Health Care \$50; 40 visits/yr

Habilitation services \$50; 60 visits/yr comb PT/OT/ST

Skilled Nursing \$350/day; 4 days max/admit; 200 days/yr

Durable Medical Equipment No charge Hospice Services No charge

Miscellaneous Services

Pediatric Vision Exam No charge
Pediatric Vision Hardware No charge
Pediatric Dental Check-Up No charge



4Q - NYC - For New Groups Starting Fourth Quarter 2018

HealthFirst Gold Pro EPO" (EPOc) (UCR=N/A)

In-Network Out-Network

Prescription Drugs

10/50/85 Drug Card

Cost Share Information

Individual/Family Deductible N/A

\$5,000/\$10,000 (incl ded) Individual/Family OOP Limit

Co-Insurance Lifetime Maximum None

Office Visits

\$25 Primary Care Specialist \$40 Adult Preventive Care No charge Child Preventive Care No charge

Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services \$40; 60 visits/cond/plan yr comb PT/OT/ST

Chiropractic Care \$40

Inpatient Services

Inpatient Hospital \$500/day; \$1,500 max/admit

Inpatient Surgery

Maternity Delivery/Inpatient Delivery-\$100; IP-\$500/day; \$1,500 max/admit

Mental Health Inpatient \$500/day; \$1,500 max/admit Substance Abuse Inpatient \$500/day; \$1,500 max/admit

Outpatient Services

Outpatient Facility \$300 \$300 **Outpatient Surgery**

Lab/X-Ray PCP-\$25; SP-\$40

Advanced Radiology \$40 Mental Health Outpatient \$25 \$25 Substance Abuse Outpatient

Emergency Care

Emergency Room \$350 (waived if admitted)

Ambulance \$150 \$60 Urgent Care

Recovery/Special Needs

Home Health Care \$25; 40 visits/plan yr

Habilitation services \$40; 60 visits/cond/plan yr comb PT/OT/ST

Skilled Nursing \$500/day; \$1,500 max/admit; 200 days/plan yr

Durable Medical Equipment

Hospice Services \$500/day; \$1,500 max/admit IP; \$25 OP; 210

days/plan yr

Miscellaneous Services

Pediatric Vision Exam \$10; 1 exam/yr Pediatric Vision Hardware \$25; 1 pair/yr Pediatric Dental Check-Up \$25; 2 visits/yr



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Oscar
Classic Gold 0 * (EPO) (UCR=N/A)
In-Network
Out-Network

Prescription Drugs

Drug Card 10/50/100

Cost Share Information

Individual/Family Deductible N/A

Individual/Family OOP Limit \$5,000/\$10,000 (incl ded)

Co-Insurance 0% Lifetime Maximum None

Office Visits

Primary Care \$25 Specialist \$50 Adult Preventive Care No charge

Child Preventive Care No charge Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services \$50, 60 visits/cond/plan yr comb PT/OT/ST

Chiropractic Care \$50

Inpatient Services

Inpatient Hospital \$500/admit Inpatient Surgery \$100

Maternity Delivery/Inpatient Delivery-\$100; IP-\$500/admit

Mental Health Inpatient \$500/admit Substance Abuse Inpatient \$500/admit

Outpatient Services

Outpatient Facility \$75 Outpatient Surgery \$75

Lab/X-Ray Lab-\$25; X-ray-\$50

Advanced Radiology \$100
Mental Health Outpatient \$50
Substance Abuse Outpatient \$50

Emergency Care

 Emergency Room
 \$500

 Ambulance
 \$500

 Urgent Care
 \$75

Recovery/Special Needs

Home Health Care \$25; 40 visits/plan yr

Habilitation services \$50, 60 visits/cond/plan yr comb PT/OT/ST

Skilled Nursing \$500/admit; 200 days/plan yr

Durable Medical Equipment \$100

Hospice Services \$500/admit IP; \$25 OP; 210 days/yr

Miscellaneous Services

Pediatric Vision Exam \$25; 1 exam/12 mo
Pediatric Vision Hardware \$100; 1 pair/12 mo
Pediatric Dental Check-Up \$100; 1 exam/6 mo



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Oxford Metro M Gold EPO 25/40 Gated OHI CNT* (EPOc) (UCR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card

10/65/50%to\$800

Cost Share Information

Individual/Family Deductible Individual/Family OOP Limit \$1,250/\$2,500

Co-Insurance

\$5,500/\$11,000 (incl ded)

20% Lifetime Maximum

None

Office Visits

Primary Care \$25 ded waived Specialist \$40 ded waived Adult Preventive Care No charge Child Preventive Care No charge Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services

\$40 ded waived; 60 visits/contr yr comb

PT/OT/ST

Chiropractic Care

\$40 ded waived

Inpatient Services

Inpatient Hospital 20% after ded Inpatient Surgery 20% after ded 20% after ded Maternity Delivery/Inpatient

Mental Health Inpatient Substance Abuse Inpatient 20% after ded Rehab-20% after ded

Outpatient Services

Outpatient Facility Outpatient Surgery Lab/X-Ray

Hosp-\$500 after ded; FS-\$200 after ded Included in Outpatient Facility Lab-No charge; X-ray-\$50 after ded

Advanced Radiology Mental Health Outpatient Substance Abuse Outpatient \$150 after ded \$40 ded waived Rehab-\$40 ded waived

Emergency Care

Emergency Room Ambulance

\$500 (waived if admitted) ded waived

No charge **Urgent Care** \$65 ded waived

Recovery/Special Needs

Home Health Care

\$40 ded waived; 40 visits/contr yr

Habilitation services

\$40 ded waived; 60 visits/contr yr comb

PT/OT/ST

Skilled Nursing

20% after ded; 200 days/contr yr

Durable Medical Equipment

20% after ded

Hospice Services

20% after ded IP; \$40 ded waived OP

Miscellaneous Services

Pediatric Vision Exam Pediatric Vision Hardware Pediatric Dental Check-Up \$25 ded waived 50% ded waived 0% after ded



4Q - NYC - For New Groups Starting Fourth Quarter 2018

Oxford Liberty L Gold EPO 30/60 Gated OHI CNT* (EPOc) (UCR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card 15/35/75/100 ded T2-3

Cost Share Information

Individual/Family Deductible \$1,000/\$2,000
Individual/Family OOP Limit \$4,000/\$8,000 (incl ded)

Co-Insurance 0% Lifetime Maximum None

Office Visits

Primary Care \$30 ded waived Specialist \$60 ded waived Adult Preventive Care No charge Child Preventive Care No charge Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services \$60 ded waived; 60 visits/contr yr comb

PT/OT/ST

Chiropractic Care \$60 ded waived

Inpatient Services

Inpatient Hospital \$500/day after ded; \$2,000 max/admit

Inpatient Surgery 0% after dec

Maternity Delivery/Inpatient \$500/day after ded; \$2,000 max/admit

Mental Health Inpatient \$500/day after ded; \$2,000 max/admit Substance Abuse Inpatient Rehab-\$500/day after ded; \$2,000 max/admit

Outpatient Services

Outpatient Facility Hosp-\$250 after ded; FS-\$150 after ded
Outpatient Surgery Included in Outpatient Facility
Lab/X-Ray Lab-No charge; X-ray-\$35 after ded

Advanced Radiology \$100 after ded

Mental Health Outpatient \$60 ded waived

Substance Abuse Outpatient Rehab-\$60 ded waived

Emergency Care

Emergency Room \$300 (waived if admitted) ded waived

Ambulance No charge
Urgent Care \$75 ded waived

Recovery/Special Needs

Home Health Care \$60 ded waived; 40 visits/contr yr

Habilitation services \$60 ded waived; 60 visits/contr yr comb

PT/OT/ST

Skilled Nursing \$500/day after ded; \$2,000 max/admit; 200

days/contr yr

Durable Medical Equipment 0% after ded

Hospice Services \$500/day after ded; \$2,000 max/admit IP; \$60

ded waived OP

Miscellaneous Services

Pediatric Vision Exam \$30 ded waived
Pediatric Vision Hardware 50% ded waived
Pediatric Dental Check-Up 0% after ded



4Q - NYC - For New Groups Starting Fourth Quarter 2018

F Gold EPO 15/35 Non-Gated OHI CNT* (EPOc) (UCR=N/A)

In-Network

Out-Network

Prescription Drugs

Drug Card 15/35/75/100 ded T2-3

Cost Share Information

Individual/Family Deductible Individual/Family OOP Limit \$1,000/\$2,000

Co-Insurance

\$4,000/\$8,000 (incl ded)

10% Lifetime Maximum None

Office Visits

Primary Care \$15 ded waived Specialist \$35 ded waived Adult Preventive Care No charge Child Preventive Care No charge Maternity Prenatal/Postnatal Care No charge

Rehabilitation Services

\$35 ded waived; 60 visits/contr yr comb

PT/OT/ST

Chiropractic Care

\$35 ded waived

Inpatient Services

Inpatient Hospital 10% after ded 10% after ded Inpatient Surgery Maternity Delivery/Inpatient 10% after ded

Mental Health Inpatient Substance Abuse Inpatient

10% after ded Rehab-10% after ded

Outpatient Services

Outpatient Facility Outpatient Surgery Lab/X-Ray

Hosp-\$300 after ded; FS-\$150 after ded Included in Outpatient Facility Lab-No charge; X-ray-\$80 after ded

Advanced Radiology Mental Health Outpatient Substance Abuse Outpatient \$150 after ded \$35 ded waived Rehab-\$35 ded waived

Emergency Care

Emergency Room Ambulance

Urgent Care

\$400 (waived if admitted) ded waived

No charge \$75 ded waived

Recovery/Special Needs

Home Health Care

\$35 ded waived; 40 visits/contr yr

Habilitation services

\$35 ded waived; 60 visits/contr yr comb PT/OT/ST

Skilled Nursing

10% after ded; 200 days/contr yr

Durable Medical Equipment

10% after ded

Hospice Services

10% after ded IP; \$35 ded waived OP

Miscellaneous Services

Pediatric Vision Exam Pediatric Vision Hardware Pediatric Dental Check-Up \$15 ded waived 50% ded waived 0% after ded

4Q - NYC - For New Groups Starting Fourth Quarter 2018



NEW YORK-SITUSED BUSINESS:

- Dental UnitedHealthcare 2-50 Plan A7848 Contributory Plan
- 100% Preventive, 80% Basic, 50% Major, \$1,000 Maximum, MAC, \$50 Deductible

ZIP CODES: 110, 115, 117, 118 & 119				ZIP CODES: 100-109, 111-114 & 116				
Group Size	Employee	Spouse	Child	Family	Employee	Spouse	Child	Family
2-9	\$37.95	\$75.90	\$76.72	\$119.84	\$37.87	\$75.75	\$76.55	\$119.59
10-50	\$29.59	\$59.18	\$59.81	\$93.43	\$29.53	\$59.06	\$59.69	\$93.24

- Vision UnitedHealthcare (2-99) Plan V1043 Voluntary Only One Employee Needs to Enroll
- 12-Month Frequency for Exams & Lenses, 24-Month Frequency for Frames, \$15/\$30 Deductible,
 Spectera Network

GROUP SIZE	NEW YORK STATE				
	Employee	Spouse	Child	Family	
2-99	\$4.44	\$8.44	\$9.86	\$13.90	

Note: The above plans and pricing are only a sample of the available plans for the New York market. Prices are subject to change.

LET'S TALK

Contact us for more options and customized proposals from our carrier partners.

Disclosure

NY Commission Disclosure

New York Regulation (11 NYCRR 30)) requires disclosure of the compensation a licensed agent or broker (producer) receives from your purchase or renewal of health coverage. Compensation may be in the form of a commission, fee(s), or possibly other valuable consideration, or acombination of all three. Total commission levels per carrier are as follows: Aetna - 1-100 NY SG commissions for 2018 (new and renewal) are set at \$20 PEPM; Emblem 3%-4% depending on selected plan; HealthPass -same as commission paid by carrier; Oxford-3%. An additional commission will be paid to a general agent if they are involved in the sale; this amount may vary based on carrier and plan design. The commissions do not directly affect the premium paid for the plan and no plan can be purchased through another distributor or from the carrier directly with a different commission amount or at a lower cost. Final commission dollar amounts cannot be determined until enrollment is complete and is subject to change based on the number of members covered each month.