

# Now is a great time to explore your options with Oxford.<sup>1</sup>

Although there are lots of changes happening in the New York market, what has not changed is UnitedHealthcare's commitment to New York.

You can find savings opportunities on many Oxford plans from UnitedHealthcare, with our Oxford Metro Network<sup>SM</sup> plans among the most competitively priced small business plans in the Oxford New York service area.<sup>2</sup>

The next few pages compare popular CareConnect<sup>SM</sup> plans to similar Oxford plans with Metro, Liberty and Freedom Network options, and include second quarter 2018 rates, to help you successfully transition your clients to a new plan. Getting a quote is easy through our online enrollment tool, IDEA. Contact your Account Executive or General Agent to get started.

## **Benefits of the Oxford Metro Network**

### **Lower-cost options**

- · Lowest-priced Oxford plans of all three of our networks available in the New York service area.
- Set as a dual-option to allow employees to choose what is best for them and their families.

#### Access to nearby doctors, hospitals and pharmacies

- Over 34,000 physicians and 79 hospitals in New York,<sup>3</sup> including:
  - Hospital for Special Surgery, Long Island Health Network, Memorial Sloan Kettering Cancer Center, Montefiore Medical Center, Mount Sinai Health System, New York Presbyterian Health System, Westchester Medical Center.
- Access to an additional 22,000 physicians and 62 hospitals in New Jersey.<sup>4</sup>
- Access to retail pharmacies including major chains, mass merchants and supermarkets.
  Examples include Duane Reade, Walgreens and Walmart.

#### Flexible plan designs

- Ten plan designs, including options with a health savings account (HSA) and a variety of deductible and coinsurance amounts:
  - Oxford EPO, Oxford EPO HSA, Primary Advantage<sup>SM</sup>.
- Referral and non-referral plan designs to help employers better manage costs.



# **CareConnect Platinum Plans**

**Note:** Single deductible and out-of-pocket limit are illustrated in the charts below. Family deductibles and family out-of-pocket limits are 2x the single amount. These policies have exclusions, limitations and terms under which the policies may be continued in force or discontinued. Rates are based on approved 2018 rate manuals, which can be found **dfs.ny.gov**. For costs and complete details of the coverage, please contact your UnitedHealthcare sales representative.

	CareConnect Plan	Suggested Oxford Plan Equivalents			
Product Name	Platinum Standard	G LBTY GT 30/60/1000/100 EPO 18	P MTRO GT 15/30/100 EPO 18	G MTRO NG 25/40/1250/80 EPO 18	
Product Type	EPO	EPO	EPO	EPO	
Network Access	In-network	In-network	In-network	In-network	
Network	Northwell	Liberty	Metro	Metro	
Office Visit Copayment	\$15/\$35	\$30/\$60	\$15/\$30	\$25/\$40	
Deductible	N/A	\$1,000	N/A	\$1,250	
Coinsurance	100%	100%	100%	80%	
Out-of-Pocket Limit	\$2,000	\$4,000	\$2,500	\$5,000	
Hospital Copayment	\$500 per admit	\$500 per day (max of \$2,000 per admit after ded.)	\$200 per day (max of \$800 per admit)	D&C	
Emergency Room Copayment	\$100	\$300	\$200	\$400	
Urgent Care	\$55	\$75	\$50	\$65	
Pharmacy	\$10/\$30/\$60	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$5/\$65/50% (max \$800)	\$10/\$65/\$90 after \$100 ded. (T2&T3)	
NYC Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	\$741.87	
LI Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	\$741.87	

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Platinum Tradition	G LBTY GT 30/60/1000/100 EPO 18	P MTRO GT 15/30/100 EPO 18	
Product Type	EPO	EPO	EPO	
Network Access	In-network	In-network	In-network	
Network	Northwell	Liberty	Metro	
Office Visit Copayment	\$30/\$30	\$30/\$60	\$15/\$30	
Deductible	\$0	\$1,000	<b>\$</b> O	
Coinsurance	100%	100%	100%	
Out-of-Pocket Limit	\$1,000	\$4,000	\$2,500	
Hospital Copayment	\$500 per admit	\$500 per day (max of \$2,000 per admit after ded.)	\$200/day to a max of \$800 per admit	
Emergency Room Copayment	\$200	\$300	\$200	
Urgent Care	\$30	\$75	\$50	
Pharmacy	\$15/\$35/\$75 after \$100 Rx deductible (T2/T3)	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$5/\$65/50% to \$800	
NYC Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	
LI Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Platinum Value	G LBTY GT 30/60/1000/100 EPO 18	P MTRO GT 15/30/100 EPO 18	
Product Type	EPO	EPO	EPO	
Network Access	In-network	In-network	In-network	
Network	Northwell	Liberty	Metro	
Office Visit Copayment	\$20/\$30	\$30/\$60	\$15/\$30	
Deductible	\$0	\$1,000	\$0	
Coinsurance	90%	100%	100%	
Out-of-Pocket Limit	\$3,000	\$4,000	\$2,500	
Hospital Copayment	D&C	\$500 per day (max of \$2,000 per admit after ded)	\$200/day to a max of \$800 per admit	
Emergency Room Copayment	\$250	\$300	\$200	
Urgent Care	\$75	\$75	\$50	
Pharmacy	\$0/\$50/50% coinsurance (up to max \$500)	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$5/\$65/50% to \$800	
NYC Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	
LI Q2 2018 Single Rate	N/A for 2018	\$843.04	\$868.79	

# **CareConnect Gold Plans**

**Note:** Single deductible and out-of-pocket limit are illustrated in the charts below. Family deductibles and family out-of-pocket limits are 2x the single amount. These policies have exclusions, limitations and terms under which the policies may be continued in force or discontinued. Rates are based on approved 2018 rate manuals, which can be found **dfs.ny.gov**. For costs and complete details of the coverage, please contact your UnitedHealthcare sales representative.

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Gold Tradition	G FRDM NG 15/35/1000/90 EPO 18	P MTRO GT 15/30/100 EPO 18	G MTRO NG 25/40/1250/80 EPO 18
Product Type	EPO	EPO	EPO	EPO
Network Access	In-network	In-network	In-network	In-network
Network	Northwell	Freedom	Metro	Metro
Office Visit Copayment	\$30/\$50	\$15/\$35	\$15/\$30	\$25/\$40
Deductible	\$0	\$1,000	\$0	\$1,250
Coinsurance	N/A	90%	100%	80%
Out-of-Pocket Limit	\$7,150	\$4,000	\$2,500	\$5,000
Hospital Copayment	\$500/day up to \$1,500 max/admission	D&C	\$200/day to a max of \$800 per admit	D&C
<b>Emergency Room Copayment</b>	\$350	\$400	\$200	\$400
Urgent Care	\$50	\$75	\$50	\$65
Pharmacy	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$5/\$65/50% to \$800	\$10/\$65/\$90 after \$100 ded. (T2&T3)
NYC Q2 2018 Single Rate	N/A for 2018	\$902.16	\$868.79	\$741.87
LI Q2 2018 Single Rate	N/A for 2018	\$902.16	\$868.79	\$741.87

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Gold Value 20/50	G LBTY GT 30/60/1000/100 EPO 18	G MTRO GT 25/40/1250/80 EPO 18	S MTRO NG 30/60/2500/70 EPO 18
Product Type	EPO	EPO	EPO	EPO
Network Access	In-network	In-network	In-network	In-network
Network	Northwell	Liberty	Metro	Metro
Office Visit Copayment	\$20/\$50	\$30/\$60	\$25/\$40	\$30/\$60
Deductible	\$500	\$1,000	\$1,250	\$2,500
Coinsurance	80%	100%	80%	70%
Out-of-Pocket Limit	\$3,750	\$4,000	\$5,500	\$7,150
Hospital Copayment	D&C	\$500 per day (max of \$2,000 per admit after ded.)	D&C	D&C
Emergency Room Copayment	\$250	\$300	\$500	D&C
Urgent Care	\$75	\$75	\$65	\$80
Pharmacy	\$0/\$50/50% coinsurance to max \$500	\$15/\$35/\$75 after \$100 ded. (T2&T3)	\$10/\$65/50% to a max \$800	\$10/\$65/\$90 after \$100 ded. (T2/T3)
NYC Q2 2018 Single Rate	N/A for 2018	\$843.04	\$700.96	\$640.55
LI Q2 2018 Single Rate	N/A for 2018	\$843.04	\$700.96	\$640.55

## **CareConnect Silver Plans**

**Note:** Single deductible and out-of-pocket limit are illustrated in the charts below. Family deductibles and family out-of-pocket limits are 2x the single amount. These policies have exclusions, limitations and terms under which the policies may be continued in force or discontinued. Rates are based on approved 2018 rate manuals, which can be found **dfs.ny.gov**. For costs and complete details of the coverage, please contact your UnitedHealthcare sales representative.

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Silver Value	S LBTY NG 40/70/2500/70 EPO 18	S MTRO GT 30/60/3000/70 EPO 18	
Product Type	EPO	EPO	EPO	
Network Access	In-network	In-network	In-network	
Network	Northwell	Liberty	Metro	
Office Visit Copayment	\$35/\$65	\$40/\$70	\$30/\$60	
Deductible	\$2,500	\$2,500	\$3,000	
Coinsurance	80%	70%	70%	
Out-of-Pocket Limit	\$7,100	\$7,150	\$7,150	
Hospital Copayment	D&C	D&C	D&C	
Emergency Room Copayment	D&C	\$700	D&C	
Urgent Care	\$75	\$75	\$80	
Pharmacy	\$0/\$50/50% coinsurance (up to max \$500)	\$15/\$45/\$75 after \$200 ded. (T2/T3)	\$10/\$65/50% to a max \$800	
NYC Q2 2018 Single Rate	N/A for 2018	\$727.67	\$601.11	
LI Q2 2018 Single Rate	N/A for 2018	\$727.67	\$601.11	

## **CareConnect Bronze Plans**

**Note:** Single deductible and out-of-pocket limit are illustrated in the charts below. Family deductibles and family out-of-pocket limits are 2x the single amount. These policies have exclusions, limitations and terms under which the policies may be continued in force or discontinued. Rates are based on approved 2018 rate manuals, which can be found **dfs.ny.gov**. For costs and complete details of the coverage, please contact your UnitedHealthcare sales representative.

	CareConnect Plan	Suggested Oxford Plan Equivalents		
Product Name	Bronze Traditional HSA	B LBTY NG 6550/100 EPO HSA 18	B MTRO GT 6550/100 EPO HSA 18	
Product Type	EPO	EPO	EPO	
Network Access	In-network	In-network	In-network	
Network	Northwell	Liberty	Metro	
Office Visit Copayment	D&C	100% after deductible	100% after deductible	
Deductible	\$6,360	\$6,550	\$6,550	
Coinsurance	100%	100%	100%	
Out-of-Pocket Limit	\$6,350	\$6,550	\$6,550	
Hospital Copayment	D&C	100% after deductible	100% after deductible	
Emergency Room Copayment	D&C	100% after deductible	100% after deductible	
Urgent Care	D&C	100% after deductible	100% after deductible	
Pharmacy	Covered in full after deductible	100% after deductible	100% after deductible	
NYC Q2 2018 Single Rate	N/A for 2018	\$593.00	\$505.91	
LI Q2 2018 Single Rate	N/A for 2018	\$593.00	\$505.91	



<sup>&</sup>lt;sup>1</sup> Oxford insurance products are underwritten by Oxford Health Insurance, Inc.

<sup>&</sup>lt;sup>2</sup> Oxford downstate New York service area includes the following counties: Ulster, Sullivan, Dutchess, Orange, Putnam, Rockland, Westchester, Bronx, New York, Queens, Kings, Richmond, Nassau and Suffolk.

<sup>&</sup>lt;sup>3</sup> Network 360 data as of Dec. 2017. National network access is not available with the Oxford Metro Network.

<sup>&</sup>lt;sup>4</sup> UnitedHealth Networks Report as of March 2017. National network access is not available with the Oxford Garden State Network. 1153806.2 2/18 ©2018 Oxford Health Plans LLC. All rights reserved. 18-7195 NY-17-553R2